

What We Serve ...

- ✓ Sea Freight Shipment
- ✓ Domestic Shipments
- ✓ International Shipments
- ✓ Container Yard
- ✓ Warehouse

End-to-End Logistics





FK Line Co.,Ltd .

Focusing on opening short- sea shipping routes and direct service routes in the Bay of Bengal region.

These routes are designed to help reduce transit times, lower logistics costs, and enhance the competitiveness of exporters and importers in the region by connecting land and sea logistics systems for efficient transportation of goods between China, ASEAN, and South Asia.

Main route

China (Chongqing / Shanghai / Yunnan / Nanning) - Laos - Thailand (Laem Chabang Port / Ranong Port) – Colombo Port (Sri Lanka) - Chittagong Port (Bangladesh) - Chennai Port (India)

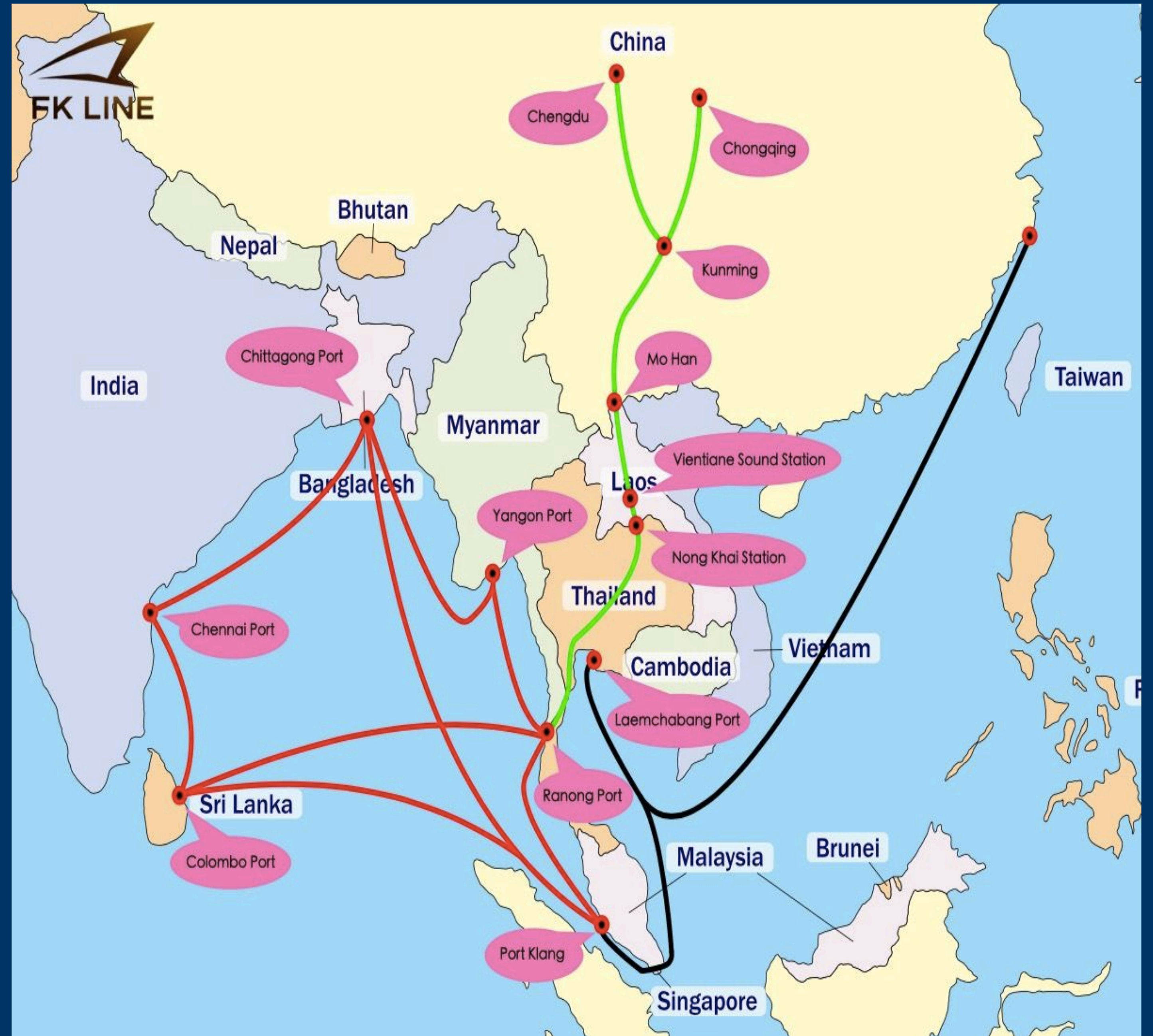
Strategic Route : China - Laos - Thailand - BIMSTEC Member Countries

Ranong Port

Thailand 's only major gateway to the Andaman Sea and the Bay of Bengal, connecting to key ports In Myanmar, Bangladesh, India and Sri Lanka.

Bay of Bengal

A major economic bridge of the world. It has a population of over 1.7 billion people and GDP Total exceeds 4 Trillions of US dollars It is a market with high purchasing power and resources that attract investment.



Market Trends and Opportunities

Trade between China - India - South Asia continuously growing 6-8% per year. While BIMSTEC is pushing for connectivity infrastructure to replace the existing shipping routes that pass through the Strait of Malacca.

Increased Demand

- ✓ Industrial parts
- ✓ Electronics
- ✓ Processed agricultural products
- ✓ Consumer goods

Target Customer Group

- Exporters / Importers In southern China, Thailand And the South Asian region
- Logistics operators requiring multimodal transportation services
- Industrial plants in the area EEC Lao Industrial Estates and Special Economic Zone
- Freight Forwarder



Shipping Routes for Cargo

A new maritime shipping route has been launched by FK Line in order to accommodate the increasing demand in the region. With a focus on connecting major ports. In South Asia and Southeast Asia.



Thailand

Laem Chabang Port / Ranong Port

The starting point and the central link



Myanmar

Yangon Port

Gateway to Myanmar's Economy



Sri Lanka

Colombo Port

A major hub in the Indian Ocean



Bangladesh

Chittagong Port

Bangladesh's main port



India

Chennai Port

Access the South Indian market

Plans to Expand Shipping Routes

- Add ships and operating systems
- Containers and equipment
- Add shipping routes and shipping line agents
- Office and sales team

Estimated container volume per year

48,000 - 60,000 TEU



Shipping Time (Port to Port)

Shipping time by sea from Ranong Port and Laem Chabang port provides access to major ports in South Asia and Myanmar. The table shows the efficiency and advantages of each route.

Destination port	From Ranong Port	From Laem Chabang Port
Chittagong Port	4 days	14 days
Chennai Port	6 days	18 days
Colombo Port	6 days	15 days
Yangon Port	3 days	13 days

It is evident that Ranong Port has a clear advantage in terms of shipping time to BIMSTEC member countries. This allows for faster delivery of goods.



Marketing Strategy

Build alliances

1

Forging partnerships with logistics providers from Thailand, China, India, Bangladesh and Myanmar

2

MOU for the port

MOU with key ports in BIMSTEC

3

Online system

Use the online booking system. : E-Booking / Tracking

4

Green Image

Promoting the image of “Green Shipping & Multimodal Efficiency”

5

Trade Show

Marketing efforts are conducted through the Thailand International Logistics Fair and the China-ASEAN trade fair



Plans for future expansion

The project has the potential to grow and expand its scope of services to meet the increasing demand in the region.



Expand the Route

Expand the route to Myanmar - Bangladesh - Sri Lanka - West India - Indonesia - Oman



Logistics Hub

Establish a logistics center (Regional Hub) In Ranong province or Laem Chabang area



Full-Service

Add services Door-to-door and rail / ship transport systems (Rail - Sea combined)



BIMSTEC Project

Join the BIMTEC Transport Infrastructure project



Key Features of FK Line

- ❑ **Regional Focus** : Expertise in shipping routes in the Bay of Bengal and emerging markets
- ❑ **Flexibility** : Flexible shipping schedules to accommodate customer needs
- ❑ **Partnership-driven** : Emphasis is placed on cooperation with partners in various countries
- ❑ **Cost Efficiency** : Helps reduce logistics costs through direct routes and shorter delivery times



FK Line's role in linking BIMSTEC

FK Line aims to support the BIMSTEC (Bay of Bengal Initiative for Multi-Sectoral Technical and Economic Cooperation) framework by using shipping as a key mechanism for connectivity.

- ✓ Trade and investment among member countries
- ✓ Maritime and land logistics network
- ✓ Coastal and port economic development in the region

Partners and Representative of Foreign Shipping Lines



Ace Bangladesh Ltd.



Bengal Airlift Limited



Topasia International Logistics SDN. BHD.

Opening Ceremony of the Multimodal Transport Project from China - Laos - Thailand To the Member Countries of BIMSTEC



FK Line Committed to being a driving force in the maritime connectivity of the Bay of Bengal for the mutual economic growth of BIMSTEC member countries



Contact Us

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